

# **“E&O RISK MANAGEMENT: MEETING THE CHALLENGES OF CHANGE”**

## **STAFF ATTENDANCE REQUIREMENTS**

### **\*10% E&O PREMIUM CREDIT EXCLUSIVE TO WESTPORT AND FIREMAN’S FUND RPG E&O INSUREDS**

(\*SUBJECT TO REMAINING CLAIMS FREE)

Live Class Schedule: [www.iiamd.org/ceschedule](http://www.iiamd.org/ceschedule)

IIAM’s On-line Class Schedule: <https://iiamd.aben.tv>

- ⇒ **Agency Staff size of 1** - 1 Active Agency Principal, Owner, Partner, or Officer.  
**Total Attendees Required: 1**
  
- ⇒ **Agency Staff size of 2-7** - 1 Active Agency Principal, Owner, Partner, or Officer *and* 1 Producer or CSR.  
**Total Attendees Required: 2**  
**1 Producer or CSR can attend IIAM’s On-line Class in lieu of live class**
  
- ⇒ **Agency Staff size of 8-20** - 1 Active Agency Principal, Owner, Partner, or Officer *and* 1 Active Agency Principal, Owner, Partner, Officer, Operations Manager, or Producer, *and* 2 Producers or CSRs.  
**Total Attendees Required: 4**  
**2 Producers or CSRs can attend IIAM’s On-line Class in lieu of live class**
  
- ⇒ **Agency Staff size of 21-50** - 1 Active Agency Principal, Owner, Partner, or Officer *and* 1 Active Agency Principal, Owner, Partner, Officer, Operations Manager, or Producer, *and* 1 CSR *and* 3 Producers or CSRs.  
**Total Attendees Required: 6**  
**3 Producers or CSRs can attend IIAM’s On-line Class in lieu of live class**
  
- ⇒ **Agency Staff size of 51+** - 1 Active Agency Principal, Owner, Partner, or Officer *and* 2 Active Agency Principals, Owners, Partners, Officers, Operations Manager, or Producers *and* 2 CSRs *and* 5 Producers or CSRs.  
**Total Attendees Required: 10**  
**5 Producers or CSRs can attend IIAM’s On-line Class in lieu of live class**

*The class carries six (6) hours of Maryland P/C Continuing Education Credits, in addition to the 10% discount on the agency’s Errors & Omissions policy!*