

AAI 81 - Foundation of Insurance Production

January 31 AAI 81A Principles of Insurance
February 21 AAI 81B Personal Insurance
March 22 AAI 81C Commercial Property Insurance

AAI 82 - Multiple-Lines Production

May 24 AAI 82A Commercial Liability Insurance
June 21 AAI 82B Insurance Production Environment
July 26 AAI 82C Specialized Insurance & Bonds

AAI 83 - Agency Operations & Sales Management

October 11 AAI 83A Principles of Agency Management
November 15 AAI 83B Insurance Production Environment
December 13 AAI 83C Agency Management Tools & Process

Register Me:

Name: _____

Agency: _____

Address: _____

City/Zip: _____

Email: _____

Phone Number: _____

License #: _____

Registration Fees

IIAMD Members: 81 A, B & C - \$400 82 A, B & C - \$400 83 A, B & C - \$400

Non-Members 81 A, B & C - \$600 82 A, B & C - \$600 83 A, B & C - \$600

Please make checks payable to IIAMD. Mail payment and registration form to IIAMD Education Department - 2408 Peppermill Dr., Ste A; Glen Burnie, MD. 21061

AAI Program Cancellation Policy

- All registrations are binding!
- All cancellation requests MUST be in writing. Please email rebekah@iiamd.org or fax to 410-766-0993.
- To receive a full refund, program registration must be canceled no less than 7 business days prior to the start of the first AAI seminar.
- Cancellations made within 7 business days prior to the start of the first AAI seminar are not eligible for a refund or transfer. All registration fees will be forfeited. No Exceptions!
- If you wish to substitute you can do so as long as the program has not started. Once the program starts substitutions are not permitted.

